

# Foundations of Retail Management - Micro-Certificate

This undergraduate-level micro-certificate program covers the fundamental basics of retailing with a focus on management and selling skills. The program prepares students to gain an understanding of general business, management and selling. Students learn methods of managing and motivating staff. They also learn the basics of professional selling. Topics of study include project management, team development, buying processes and personalities of consumers, retailing consumer goods, and an overview of the retail and fashion industry.

**Note:** Students who enroll in this certificate program are ineligible for financial aid. Contact Student Financial Services for options.

## Foundations of Retail Management

A 12 semester credit program leading to the Foundations of Retail Management undergraduate micro-certificate

FIT1040	Spreadsheet Design for Business Solutions	3
MGMT2020	Organizational Dynamics	3
MRKT1011	Key Account Management	3
RTL1015	Introduction to Retail and Fashion	3
<b>Total Credits</b>		<b>12.0</b>